



Ron Skelton

Founder and CEO

RapportScore.ai, Rapport Score LLC

"When someone asks, 'How can clients practice between sessions and see progress?' that's me."

REACH ME

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Book 30 min

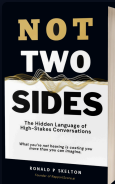
calendly.com/rapportscore/30min

Text or email first. I run a lot of demos and I return messages between them.

BACKGROUND

U.S. Air Force intelligence, then director-level operations in Silicon Valley and at Lockheed Martin.

MBA in Marketing, Guerrilla Marketing certified coach, acquisition entrepreneur with hundreds of hours of recorded interviews on buying and selling small businesses.



Author, Not Two Sides

The Hidden Language of High-Stakes Conversations

nottwosides.com

Guerneville, California. Dad in the vineyards.



Scan to book
30 minutes

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(918) 409-9141

BUSINESS / SERVICES SYNOPSIS

RapportScore.ai helps coaches and training organizations turn real conversations into specific feedback, focused lessons, and live voice practice. Clients keep developing between sessions, while providers review progress and plan what comes next.

THE PRACTICE LOOP Measure, practice, measure again, on real conversations

Capture



Measure



Present the evidence



Practice



Re-measure

RapportScore

Find specific moments to work on. Ask Coach explains the evidence; lessons and Ask Alex voice practice help clients prepare for the next attempt.

Coaches, trainers, and the people they develop

Team Dynamics

Review team patterns and priorities for follow-up. Reports are separately scoped and delivered through an admin or consultant.

Training providers, consultants, team leaders

Performance Partner

Turn your AI into a communication coach. RapportScore's coach brain and your real calls guide debriefs, preparation, practice, and progress.

Personal coaching from real calls

TOP OF MIND TRIGGERS / KNOWN FOR

Practice between sessions.

Clients need a way to use the skills their coach is helping them develop.

Grow a coaching offer.

Add lessons, rehearsal, and progress reviews around the time spent with clients.

"What changed after training?"

A corporate sponsor wants examples of how participants use a taught skill.

Focus the next engagement.

Use recorded examples and team patterns to choose where further coaching or training belongs.

IDEAL REFERRAL PARTNER

One relationship that can bring 50+ seats per year through clients, cohorts, or members.

- Owners and executives of coaching or training firms serving multiple corporate teams and recurring participant cohorts, with ongoing practice and progress reviews
- Leaders of coach and trainer networks
- Heads of associations, certification bodies, and large paid communities
- Owners of software platforms and consultancies serving coaches or trainers

IDEAL CLIENT

- Coaching and training organizations that can bring 50+ seats a year through client teams, recurring programs, and services that keep participants practicing after training
- Leadership and team development firms building practice, progress review, and team reporting into client engagements
- Sales training firms and fractional leadership groups supporting multiple teams with ongoing coaching

We serve individuals and teams of all sizes. My networking focus: larger clients and partners with 50+ seats per year.

WHAT TO LISTEN FOR

"We coach many clients and need practice between sessions."

"Our training clients ask what changed after the workshop."

"Our network has hundreds of coaches looking for tools."

"We support several corporate teams."

"We could bring 50+ people a year."

"We want follow-up services after our training programs."

"We need specific evidence for client progress reviews."

Listen for access to many client teams, repeat cohorts, or a large professional network.

Send these people to me

- Owners and executives of coaching or training firms serving many clients
- Leaders of coach, trainer, certification, and membership networks
- Partners and buyers with a path to 50+ seats per year
- Heads of leadership, team development, and sales training firms

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